

Program Transfer Guide

KIRKWOOD COMMUNITY COLLEGE

Associate in Applied Science (A.A.S.) in **Hotel Management**

→ UIU Bachelor of Science (B.S.) in **Management**

JANUARY 2017



UPPER IOWA UNIVERSITY

Established in 1857®

KCC Course			UIU Course Equivalent		
Course Num	Course Name	# Cr	Course Num	Course Name	Requirement Fulfilled
Term 1					
HCM-100	Sanitation and Safety	2	---	---	business elective
HCM-260 or MAT-140	Hospitality Math Finite Math	3	MATH 109	Quantitative Methods	business elective Gen Ed Mathematics
HCM-321	Intro to Hospitality Industry	1	---	---	business elective
HCM-600	Intro to Lodging Operations	2	---	---	business elective
HCM-601	Housekeeping & Laundry Op's	3	---	---	business elective
COM-723 or ENG-105	Workplace Communications Composition 1	3	COMM 307 ENG 101	Business/Professional Communicatn Basic Composition	gen elective Gen Ed Commun/Wrtn
CSC-110	Intro to Computers	3	CS 102	Intro Computer Appl's & Technology	Gen Ed Computer Skills
Term 2					
HCM-204	Service Techniques	3	---	---	business elective
HCM-279 or ACC-152	Hospitality Accounting Financial Accounting	3	BA 201	Accounting Principles I	business elective Business Core
HCM-296	Intro to Food & Bar Operations	2	---	---	business elective
HCM-330	Hospitality Personnel Mgmt	3	BA 361 *	Human Resources Management	Major
HCM-597	Front Office Management	4	---	---	business elective
HCM-616	Hospitality Professionalism	1	---	---	business elective
Term 3					
HCM-930	Externship Seminar	3	---	---	business elective
HCM-933	Hotel Externship	3	---	---	business elective
Term 4					
HCM-213	Service Management (w/ Lab)	4	BA 210	Management Principles	Business Core
HCM-310	Hospitality Law	3	---	---	business elective
HCM-599	Engineering and Risk Mgmt	1	---	---	business elective
HCM-615	Hospitality Marketing	3	BA 208	Marketing Principles	Business Core
HCM-616	Hospitality Professionalism	1	---	---	business elective
HCM-937	Internship Seminar	2	---	---	business elective
HCM-935	Hotel Internship	1	---	---	business elective
MGT-145 or PSY-111	Human Relations in Mgmt Intro to Psychology	3	PSY 190	General Psychology	business elective Gen Ed Social Science
Term 5					
HCM-251	Purchasing/Receiving/Inventory	2	---	---	business elective
HCM-603	Hotel Sales and Catering	3	---	---	business elective
HCM-614	Leadership in Hospitality	3	---	---	business elective
COM-744 or ENG-106	Oral Communication/Workplace Composition II	3	COMM 105 ENG 102	Public Speaking English Composition II	Gen Ed Commun/Oral Gen Ed Commun/Wrtn
FLS-118	Spanish/Professionals: Hospitality	3	---	---	Gen Ed Arts/Humanities

PLEASE NOTE: UIU RECOMMENDATIONS ARE BOLDED.

Optional					
HCM-924	Honors Project	1	---	---	business elective

UIU course		# Cr	Requirement Fulfilled	Transfer
ENG 101	Basic Composition	3	Gen Ed Communication/Written	ENG-105
ENG 102	English Composition II	3 + 3	Gen Ed Communication/Written	ENG-106 ^A
COMM 105	Public Speaking		Gen Ed Communication/Oral	COM-744 ^A
CS 102	Intro Computer Appl's & Technology	3	Gen Ed Computer Skills	CSC-110
MATH 105 or higher	College Algebra w/ Applications	3	Gen Ed Mathematics	MAT-140
---	any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	FLS-118
---	any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	---
---	any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
---	any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
---	any Gen Ed in Social Science	3	Gen Ed Social Science	PSY-111
---	any Gen Ed in Social Science	3	Gen Ed Social Science	---
---	any Gen Ed in Cultures	3	Gen Ed Cultures	---

BA 160	Microeconomic Principles	3	Business Core	---
BA 161	Macroeconomic Principles	3	Business Core	---
BA 201	Accounting Principles I	3	Business Core	ACC-152
BA 202	Accounting Principles II	3	Business Core	---
BA 208	Marketing Principles	3	Business Core	HCM-615
BA 210	Management Principles	3	Business Core	HCM-213
BA 222	Management Information Systems	3	Business Core	---
BA 225 or PHIL 202	Business Ethics Contemporary Ethics	3	Business Core	---
BA 302	Business Law I	3	Business Core	---
BA 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Decisions in Business	3	Business Core	---
MATH 220	Elementary Statistics	3	Business Core	---

BA 317	International Management	3	Major	---
BA 361	Human Resources Management	3	Major	HCM-330
BA 423	Production & Operations Management	3	Major	---
BA 454	Management Cases	3	Major	---
BA 460	Strategic Management	3	Major	---
<i>1 of the following:</i>		3	Major	---
<i>BA 362 Supervision</i>				
<i>BA 365 Leadership Theory</i>				
<i>BA 367 Cross-Cultural Leadership</i>				
<i>BA 370 Entrepreneurship & Small Bsns Mgmt</i>				
<i>BA 411 Labor Relations and Negotiation</i>				
<i>BA 415 Cross-Cultural Negotiations</i>				
<i>BA 421 Managerial Cost Accounting</i>				
<i>BA 445 Contemporary Topics in Management</i>				
<i>BA/PSY 474 Organizational Behavior</i>				
<i>PSY 338 Motivation</i>				
<i>PSY 440 Industrial Psychology</i>				

60^B

(A) One of these will have been taken at KCC; the other will need to be completed at UIU.

(B) Total assumes that UIU recommendations are completed at Kirkwood Community College.

A minimum of 120 semester credits is required for a Bachelor of Science Degree; with 71 credits transferred from KCC and 60 completed at UIU that requirement is met.

In addition to those listed above for the major, another 6 credits of upper division courses are needed to meet the minimum graduation requirement. These could be completed with courses in the remaining general education areas.

Every effort has been made to ensure the accuracy and completeness of this program articulation.

The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.